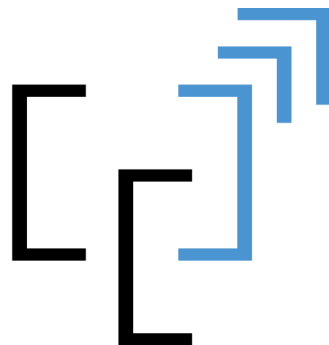




# EMOTIONAL INTELLIGENCE ASSESSMENTS



CHANGE CHAMPIONS  
& ASSOCIATES

# WHAT IS EMOTIONAL INTELLIGENCE?

*“I’ve learned that people will forget what you said, people will forget what you did but people will never forget how they made you feel”*

*Maya Angelou*

**Emotional intelligence** is about using our emotions effectively at work and beyond. It involves a set of competencies that enable us to perceive, understand and better manage our own behavior and its impact on others.

Achieving emotional intelligence is a journey rather than a destination. By taking that journey, we can better understand how our conscious and unconscious emotional impact on our decisions, behavior and performance.

The evidence of the nexus between emotionally intelligent leadership and success in organizations is now compelling<sup>1,2</sup>. There are many examples where organisations that actively foster emotional intelligence in the workplace have achieved:

- Higher performance<sup>1</sup>
- Higher employee engagement<sup>2</sup>
- Increased productivity<sup>1</sup>
- Improved staff retention<sup>1</sup>, less absenteeism
- Higher profits<sup>1</sup>

**Emotional intelligence can be easily learnt.**

The Genos International model of emotional intelligence competences looks at the following states:

- Self Awareness
- Awareness of Others
- Authenticity
- Emotional Reasoning
- Self Management
- Inspiring Performance

## References:

1. Freedman J. **The Business Case for Emotional Intelligence**. Third Edition, 2010. Six Seconds

2. Genos International Research 2015

# OVERVIEW OF ASSESSMENTS & PRICING

**Genos International Emotional Intelligence (EI) Assessments** (are conducted online anywhere anytime with coaching by phone if necessary). The results for all assessments are reliable and valid surpassing psychometric standards. Each assessment contains a 70 or so inventory of how often an individual demonstrates emotionally intelligent behavior at work. The Genos International Inventory is an Australian innovation developed for Australian workplaces.

## 1. EI Workplace Behaviour Assessments

Ideal for frontline staff as a basis for in house training, building the team, moving forward after tough times.

**EI Workplace Behaviour Self Assessment** measures how well an individual self assesses their emotionally intelligent behaviours at work.

Also includes follow up action plan, development tips and coaching session.

**\$350.00 inc GST pp**

The **180° and 360° EI Workplace Behaviour Assessment Reports** present how well an individual demonstrates emotionally intelligent workplace behaviour, how important it is to colleagues that they do so, and qualitative comments from raters.

Once you have registered you will be contacted with a request to nominate your raters for 180° and 360° assessments.

### 180° EI Workplace Behaviour Assessment\*

**\$395.00 inc GST pp**

### 360° EI Workplace Behaviour Assessment\*

**\$475.00 inc GST pp**

\*Also includes follow up action plan, development tips and coaching session.

# OVERVIEW OF ASSESSMENTS & PRICING

## 2. EI Leadership Assessments

**Leadership/Individual self report** emotional intelligence assessment with follow up coaching action planning session and development tips work book

- For front line managers, team leaders and emerging managers and measures how well they demonstrate emotionally intelligent behaviours compared to other leaders.
- Delivers valuable insights into self concepts and how they lead others.

**\$370.00 inc GST pp**

**180°\* Leadership** emotional intelligence assessment with follow up coaching/ action planning session and development tips work book

- For those who are keen to understand how well they demonstrate emotional intelligent leadership compared with others
- Also delivers feedback about how important emotionally intelligent feedback is to the people they lead.

**\$415.00 inc GST pp**

**360°\*Leadership** emotional intelligence assessment with follow up coaching/ action planning session and development tips work book

- Delivers feedback about the quality of their leadership in comparison to others
- AND feedback from the people who see their leader in action every day

**\$575.00 inc GST pp**

\*These can be tailored to include relevant stakeholders, whether internal, external or mixed. You choose the colleagues, peers, managers etc to give feedback about you.

Once you have registered you will be contacted with a request to nominate your raters for 180° and 360° assessments.

**Please note that emotional intelligence assessments are confidential and the results are provided only to the person undertaking the assessment.**

Contact Char on [info@changechampions.com.au](mailto:info@changechampions.com.au) or mobile 0467635150

Your Certified Coach

## Char Weeks



Char Weeks is an Emotional Intelligence Practitioner certified by Genos International. She delivers Emotional Intelligence workshops, assessments, debriefs and coaching sessions either in central locations or your work place.

She is also a Behavioural Coaching Institute certified Executive Master Coach and a member of the International Coaching Council. Accredited in the Resilience@Work program, Char provides one on one coaching sessions for participants in this very popular online program.

Char is a graduate of the Australian Institute of Company Directors and has formal qualifications in change management from the Australian School of Business (formerly the Australian Graduate School of Management), business management, sociology and health economics.

As Innovation Leader at Change Champions & Associates, Char is able to more fully explore her long held commitment to supporting people in organisations to develop their true potential. She has facilitated a range of workshops on change readiness, strategic management of change and embracing resistance to change. Her clients have included local government, hospitals and health services as well as private sector business managers.

She has a natural flair for writing and is author of the popular book "Handy Hints for the Novice Conference Presenter" first published in 2010. Interest in this topic has led Char as far as Singapore to provide training to health professionals.

Contact Char on [info@changechampions.com.au](mailto:info@changechampions.com.au) or mobile 0467635150

## REGISTRATION AND FEES

**Delegate 1:** Prof/Dr/Mr/Mrs/Ms/Miss:

Surname: \_\_\_\_\_

Given Name: \_\_\_\_\_

Company/Organisation: \_\_\_\_\_

Position: \_\_\_\_\_

Address: \_\_\_\_\_

State: \_\_\_\_\_ Postcode: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Mobile: \_\_\_\_\_

### REGISTRATION FEES

El Workplace Behaviour Self Assessment \_\_\_\_\_ **\$350.00 inc GST pp**

180° El Workplace Behaviour Assessment \_\_\_\_\_ **\$395.00 inc GST pp**

360° El Workplace Behaviour Assessment \_\_\_\_\_ **\$475.00 inc GST pp**

Leadership/Individual Self Assessment \_\_\_\_\_ **\$370.00 inc GST pp**

180°\* Leadership El Assessment \_\_\_\_\_ **\$415.00 inc GST pp**

360°\* Leadership El Assessment \_\_\_\_\_ **\$575.00 inc GST pp**

**TOTAL** \_\_\_\_\_ **\$** \_\_\_\_\_

**Your registration will be confirmed by email. Register online at <http://www.changechampions.com.au> for convenience or forward your completed and scanned registration form to [info@changechampions.com.au](mailto:info@changechampions.com.au)**

# PAYMENT METHODS

**1. PREFERRED Register ONLINE (avoid the paperwork!!!) at <http://www.changechampions.com.au>**

Simply visit <http://www.changechampions.com.au> and scroll down the home page to the seminar of your choice and click on REGISTER. **It's easy.** When you register online, you can select your preferred payment option of:

- A) Generate an invoice that will be instantly emailed to the nominated responsible person
- B) Pay by EFT or cheque
- C) Pay online with a credit card

**2. Pay on your Credit Card & email your registration form**

Card No. \_\_\_\_\_ 3 digit CVC code: \_\_\_\_\_

Expiry Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_ Cardholders Name (PLEASE PRINT) \_\_\_\_\_

Amount : \$ \_\_\_\_\_ Cardholder's Signature: \_\_\_\_\_ Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

**3. Pay by cheque/money order**

Please make cheques/money orders for your **registration fees only** payable to Charmaine Weeks

**4. EFTPOS**

Account name: Charmaine Weeks  
Bank: Westpac  
BSB: 032 569  
Account No: 196 411  
Ref No: Energy (Your surname)

**5. Request an invoice (All invoices must be paid prior to the workshop)**

Name & position title of person responsible for payment : \_\_\_\_\_

Email address: \_\_\_\_\_ Ph: \_\_\_\_\_

**MAIL:** Charmaine Weeks  
P.O. Box 302, Kew, Victoria 3101  
[info@changechampions.com.au](mailto:info@changechampions.com.au)

**Your registration will be confirmed by email.**

**Delegate Cancellation Policy**

A 50% refund will be offered for cancellations received up to 7 days prior to the workshop No refunds will be given between 0-6 days prior to the workshop but replacement delegate names are accepted.

If you have an unpaid invoice as at the first day of an event and for any reason do not attend, we will pursue payment as we will have already incurred costs on your behalf. Applications for cancellations and substitutions of delegates are **only accepted in writing** by email to [info@changechampions.com.au](mailto:info@changechampions.com.au).

The cancellation policy also appears at <http://www.changechampions.com.au> at the bottom of the home page under terms and conditions.

I have read and understand the conditions and delegate cancellation policy. (Sign below)

\_\_\_\_\_ signed \_\_\_\_/\_\_\_\_/\_\_\_\_ date